

Fujitsu Completes Dynamic Infrastructures; Announces Expanded NetApp Alliance

Product, solution and services launches form highlights of Fujitsu's annual customer conference VISIT09

Munich, November 18, 2009 — At its annual customer conference VISIT09 in Munich, Germany, Fujitsu today announces the availability of Infrastructure-as-a-Service (IaaS), underlining its focus on delivering comprehensive solutions to world-class customers on a global scale. With “Infrastructure-as-a-Service for Server”, Fujitsu adds the first offering to the upper level of its Dynamic Infrastructures portfolio. In a further announcement, Fujitsu and NetApp today declared that they will deepen their partnership globally and jointly develop integrated products and services enabling shared customers to drive greater value and efficiencies from their IT infrastructures.

Responding to market needs for cost reduction and flexibility in times of economic insecurity, as well as reflecting the megatrends of virtualization and cloud computing, Fujitsu completes its transformation into a global IT solutions provider with the three-layer Global IT portfolio made up of Dynamic Infrastructures, Application Services and Business Services.

Kai Flore, President & CEO at Fujitsu Technology Solutions, says: “Fujitsu now boasts a global IT portfolio that is in tune with current trends and economic climates, and truly focused on local markets. Furthermore, our attention to meeting individual customer needs differentiates Fujitsu from competitors as we take our place as a top four global IT services and computing systems provider.

“We introduced Dynamic Infrastructures a year ago as the cornerstone of Fujitsu’s global IT portfolio. Today, by putting the finishing touches to our customer-centric Dynamic Infrastructures portfolio, and in deepening our long-standing partnership with NetApp, we step up to the next level,” adds Flore.

New products, solutions and services

Fujitsu is using VISIT09 as the launch-pad for new products, solutions and services that crown the four layers of its Dynamic Infrastructures solutions portfolio.

More than 6000 customers from around the world are attending Fujitsu’s two-day VISIT09 conference. The event focuses on topics including IT trends in a mature market, and discusses the latest innovations and hot topics including utility computing and the ongoing popularity of virtualization, with keynote speakers from Fujitsu and partners including Intel, SAP and NetApp.

Fujitsu and NetApp to extend global partnership

Fujitsu and NetApp are working to integrate NetApp’s storage management software into Fujitsu’s comprehensive resource management framework, which dynamically orchestrates servers, network, storage and software into logical system platforms to run applications on demand. The companies also announced their intention to implement a global joint go-to-market strategy involving complementary products. Additionally, the companies confirmed the full integration of NetApp V-series with Fujitsu ETERNUS storage systems.

Fujitsu’s Infrastructure-as-a-Service for Server Offers Flexibility in the Cloud

Infrastructure-as-a-Service for Server is spearheading Fujitsu’s move into private Cloud-based services. The new offering provides businesses of all sizes with greater cost flexibility, enabling them to unlock capital tied up in fixed assets and switch to a flexible, pay-per-use model for server processing power – with physical servers located in

dedicated, purpose-built and secure Fujitsu data centers. Customers can choose their individual set up which is configured on Fujitsu's Infrastructure-as-a-Service portal; their network connection to server resources is via a secured VPN internet connection, instead of a network connection to a server room. The new offering is available immediately.

Fujitsu Completes Global ETERNUS DX Disk Storage Lineup with Mid-Range and Enterprise Systems

Two new storage products boost the ETERNUS line up: the mid-range ETERNUS DX400 midrange disk array and the enterprise-class ETERNUS DX8000 series, delivering class-leading scalability and operational efficiency. The launch marks an important milestone in consolidating Fujitsu's global storage portfolio under the ETERNUS brand. From entry-level to high-end systems through to virtual tape appliances, the globally-unified ETERNUS brand stands for reliability, quality and performance.

Fujitsu Announces Managed Workplace Services for Windows 7

Fujitsu's Managed Workplace has been re-invigorated to provide customers with a flexible migration to the new Windows 7 operating system, offering advanced technologies and cost savings opportunities. Managed Workplace supplements the entire service lifecycle of desktops and laptops – from the consulting phase and procurement to the operation and subsequent disposal phases- in accordance with environmental standards and the erasure of company-critical data.

Fujitsu Introduces New Zero Client Concept

Fujitsu's Zero Client, a simple-to-manage, intelligent front-end display device that delivers dramatic cost savings for organizations with large numbers of workplaces, is a further VISIT highlight. The innovative solution goes a step beyond previous market approaches towards fully virtualized clients, and represents the ultimate in cost-effectiveness and simplicity.

Fujitsu Announces Two New High-end BS2000 Mainframe Models, Extended VM Functionality for Mid-range

Two new high-end server models are introduced to the BS2000 mainframe family. The new S175 and S210 BS (business server) models provide mainframe customers with new consolidation opportunities for both physical and virtual systems. Answering demand for even higher system performance, the new S175 and S210 systems leverage the latest Intel 65nm processor technology to provide performance increases of up to 20 percent. Fujitsu is also introducing eight new models adding extensive virtualization functionality to its mid-range SQ100 business server line-up.

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About Fujitsu

Fujitsu is a leading provider of IT-based business solutions for the global marketplace. With approximately 175,000 employees supporting customers in 70 countries, Fujitsu combines a worldwide corps of systems and services experts with highly reliable computing and communications products and advanced microelectronics to deliver added value to customers. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$47 billion) for the fiscal year ended March 31, 2009. For more information, please see: <http://www.fujitsu.com>

About Fujitsu Technology Solutions

Fujitsu Technology Solutions is the leading European IT infrastructure provider with a presence in all key markets in Europe, the Middle East and Africa, plus India, serving large-, medium- and small-sized companies as well as consumers. With its Dynamic Infrastructures approach, the company offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure-as-a-Service. Fujitsu Technology Solutions employs more than 10,000 people and is part of the global Fujitsu Group. For more information, please see: ts.fujitsu.com/aboutus