

Regional SMB's receive cost effective alternative with Fujitsu's new x10sure 3.0

X10sure adds power while cutting entry-level costs to high availability VE; provides SMB's effective high availability alternative to clustered hot-spare servers

Dubai, UAE, January 3, 2010 — With the introduction of its third-generation x10sure solution, Fujitsu Technology Solutions has lowered the barriers holding the regions small and medium-sized businesses back from exploiting the massive price-performance benefits of server virtualization – without risking the domino effect of multiple virtual machine crashes due to the failure of a single physical host.

Designed to provide new levels of high availability at lowered price points, and without the need for replicating systems with unproductive “hot-spare” servers in standby, the powerful new edition of x10sure allows the consolidation of physical and virtual server environments into dynamic infrastructures, also delivering much-needed peace-of-mind through providing essential system failover protection.

Chandan Mehta, Product Manager for Fujitsu Technology Solutions in the Middle East, says: “System outages have a direct impact on companies’ revenue, productivity, reputation and financial performance, and this grows by the minute. Having a strategy and the right technology in place to deal with unplanned downtime is critical. The x10sure is designed to provide high availability to small and medium-sized businesses that cannot afford clustered hot-spare servers on standby, especially at a time when reducing costs is crucial. The next generation of x10sure will help businesses protect and make the most of their IT systems by increasing reliability and allowing for IT consolidation.”

Already recognized for its ability to standardize and streamline IT operations and automatically ensure business continuity, version 3 of x10sure introduces hypervisor-level support for virtual machines and adds even higher levels of system protection against unplanned downtime.

Entry-level pricing has been lowered, and the solution runs on updated hardware components. The new-generation x10sure is available in the Middle East via qualified partners.

Adds Mehta: “Protecting multiple virtual machines on a single physical host was a key factor influencing the design of the third-generation x10sure system– and the solution integrates and complements market leading server virtualization technologies including VMware, Microsoft Hyper-V and Citrix XenServer.

The new system can automatically recover from physical server layer failures and restart all impacted virtual machines on a newly-introduced spare with minimal service interruption, providing enhanced protection against unplanned downtime and data loss through server, fabric and storage failure.”

Fujitsu has also worked hard to boost system resilience, introducing two key new features that deliver enhanced uptime and protection for mission-critical services. The first is the introduction of 1:1 failover configurations in addition to N:1 levels of protection where several servers in an x10sure configuration are protected by a single spare. The enhancements widen the appeal of x10sure to a broader section of the small and medium-sized business market, offering a failover solution in line with budgets.

The introduction of x10sure 1:1 also makes the solution more attractive to resellers as a standard high availability offering alongside PRIMERGY servers. Customers who invest in x10sure 1:1 are also able to upgrade later to an N:1 configuration.

IT administrators will enjoy a number of other new benefits of the x10sure 3.0, including a new graphical user interface, integration with SNMP (Simple Network Management Protocol) and an open interface for interoperability with external systems. In addition, x10sure's new version offers Variable Disaster Recovery concepts that include Control Node redundancy, Site Awareness & Service Importance and Site/Service Failover along with storage replication solutions.

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About Fujitsu Technology Solutions

Fujitsu Technology Solutions is the leading European IT infrastructure provider with a presence in all key markets in Europe, the Middle East and Africa, plus India, serving large-, medium- and small-sized companies as well as consumers. With its Dynamic Infrastructures approach, the company offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure-as-a-Service. Fujitsu Technology Solutions employs more than 10,000 people and is part of the global Fujitsu Group, which delivers IT-based business solutions to customers in 70 countries through a workforce of 175,000 employees. Headquartered in Tokyo, Fujitsu reported consolidated revenues of 4.6 trillion yen (US\$47 billion) for the fiscal year ended March 31, 2009.